



invantive 2022 partner programs

	Standard Programs			Custom Programs		Educational ²
	Con- sultant	Preferred Partner	Platform Partner	White Label	OEM	Professional
Entitlements						
Dealer fee ¹	-	35%	-	Custom	Custom	-
Free subscription for test purposes	✓	✓	✓	✓	✓	✓
Free subscription for corporate production purposes		2 users	25 users			10 users ³
Production use for 3rd parties				✓	✓	
Free trainer allocation (hours per calendar year)	1	4	4	4	4	0
Targeted audience (country, SBI, size, platform)		✓		✓	✓	
Provider 1st line product support	*	*	*	**	**	*
Provider 1st line support on consulting deliverables	**	**	N/A	**	**	N/A
Sales support allocation (hours per calendar year)	1	4	4		4	
Can sell or recommend competing products	Yes	Yes	Yes	No	No	N/A
Requirements - General						
Can participate in competing products	No	No	Yes	No	No	Yes
Min. #Employees trained	1	1	0	2	2	0
Min. Monthly Recurring Revenues Subscriptions sold per year (EUR)	50	500	0	Custom	Custom	0
Party must be legal entity	Yes	Yes	Yes	Yes	Yes	No
Costs						
Cost (EUR per Calendar Year)	0	0	0	Custom	Custom	0

* Invantive ** Partner

Market Specific Requirements	Standard Programs			Custom Programs		Educational ²
	Con-sultant	Preferred Partner	Platform Partner	White Label	OEM	Professional
Can target accountants	No	No	N/A	No	No	N/A
Can extend conditions	No	No	No	No	No	No

Annotations

¹When partner program ends or changes, dealer fee continues for subscriptions which were contributed by the partner during the applicable period against the original percentage.

²Educational program only available for educational purposes by students enrolled in a formally appointed institute for professional education.

³Solely for data owned by educational institutions and/or student organizations.

Invantive B.V.
Biesteweg 11
3849 RD Hierden
the Netherlands

Tel: +31 88 00 26 500
info@invantive.com
invantive.com

IBAN NL42 RABO 0123 4097 80
Trade register 3031406
VAT NL812602377B01
RSIN 812602377
Signatory Guido Leenders
Registered office in Roermond